

A light blue silhouette of the United States map is centered on a dark blue background. The map is filled with a gradient from light blue at the top to a darker blue at the bottom.

“LET US HELP **MAP** YOUR
ACOUSTICAL FUTURE THROUGH
THE MANY BENEFITS AND SERVICES
OFFERED THROUGH OUR
MEMTECH ACOUSTICAL PARTNERING
PROGRAM”

MEMTECH

ACOUSTICAL

PARTNERING

Memtech Acoustical Partnering MAP

Let us help **MAP** your acoustical future through the many benefits and services Memtech Acoustical has to offer, by partnering with us as your main provider of noise control solutions through our Memtech Acoustical Partnering Program.

Memtech Acoustical, LLC places great emphasis on creating high value relationships by establishing long-term partnerships. The strategic intent is to position Memtech Acoustical LLC, in a partnership to be your reliable and consistent main provider of acoustic services, engineering, testing and materials, by building long-term commitments based on a win-win relationship. We all like to do business with people we know and trust. We strive to help our partners and buyers feel more confident in their purchases.

Benefits of partnership include leadership, consistency, communication and transparency. In the end the value can be seen in what we provide through our consistent leadership and open communication; many issues can be avoided. When problems do appear, we will have a relationship based on mutual trust to fall back on. We will strive to learn more about the business complexities that challenge our partners, which increases our value to our partners for future projects. When trust is high, relationships are more satisfying and beneficial for each partner. Partnership results in a shared vision and accountability which in turn drives better project results.

Through partnering with Memtech Acoustical, LLC we offer the advantages of being your main provider of acoustical materials, noise study concerns, and reporting and installation guidance, in exchange for access to valuable inside information we are able to provide through being a turnkey operation. Support for your acoustical concerns and needs are available at no additional expense, because today Memtech Acoustical is proud to offer expertise in areas such as noise analysis, reporting, and abatement, by an experienced Memtech Acoustical consultant. We will offer any and all guidance required satisfying your project or safety concerns. Memtech Acoustical is able to provide a complete turn-key operation that may include the following: testing or a noise study, engineering and design, supplying and installing products, and/or a follow up survey. Memtech Acoustical is committed to locating, analyzing and solving acoustical issues. Additionally, we offer through partnering with us, a front row seat to real-time installation guidance and instruction. Qualified through hands-on success in areas such as:

- Sound Attenuation (wall panels, baffles, barriers, etc.)
- Acoustical Enclosures (pre-built custom and in shop fabrications)
- Certified Acoustical Door and Window Installations
- Acoustical Seals and Gasketing Systems
- Sound Masking Systems

BENEFITS AT A GLANCE

Through our MAP program we would offer our customer the added benefits of access to the following:

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| ✓ Referrals Finding Fee | ✓ Site Visits and Findings Report at No or Reduced Cost | ✓ Discount on Large or Multiple Orders |
| ✓ Free Installation Guidance | ✓ Additional Training | ✓ Social Media Exposure Across all Platforms |
| ✓ Access to Business Tools and Resources | ✓ Access to Proprietary Information | ✓ Increased Visibility as a MAP Partner |
| ✓ Advance Notice About Trending Solutions | ✓ Inclusion in all Projects via Design Services | ✓ Expanded Instruction in Design Concepts and Products |
| ✓ Back Linking to our Website | ✓ Networking Opportunities | ✓ ***See Key for Details |

Give your business and customers every opportunity to succeed by providing an acoustically safe atmosphere to thrive in by letting the experts at Memtech Acoustical help **MAP** your road to success!

Memtech Acoustical Partnering MAP

Benefits at a Glance

***KEY

Referrals finding fee is offered to our partners for any referral business by means of a 5% discount on your next purchase.

Site visit and findings report at no, or reduced cost to our partners to access first-hand the complexities and physical characteristics of your noise concerns in person for a more specialized and tailored acoustical solution.

Discount on large or multiple orders is offered to our partners based on a discount percentage of your total annual sales. See graduated scale for bigger discounts for increased order volume. (Need to make chart)

Free installation guidance is available to our partners in real-time through our trained consultants and installers as our partners work through their acoustical applications.

Additional training is offered to our partners to enhance their understanding of the many components of noise and how we can better control our exposure to damaging levels of exposure

Social media exposure across all platforms is offered to our partners through direct advertising on their behalf through our marketing department and internet exposure via Facebook, Linked In, YouTube, and our company website.

Access to business tools and resources is offered to our partners for any data collection purposes including product spec sheets, MSDS, color charts, installation guides, FAQ's, etc.

Access to proprietary information is offered to our customers through direct case study findings, visuals from previously completed jobs for viewing and review, access to videos, etc.

Increased visibility as a MAP partner will help to promote the visibility of your business through our social media efforts, a direct listing on our "customers" page, and an announcement profiling and spotlighting your business in our monthly blogs and newsletters endorsing our partnering efforts.

Advance notice about trending solutions in the acoustical arena is offered to our partners for review and exposure to cutting edge processes, new products, additional tips and pertinent information before the general public.

Inclusion in all projects via design services to ensure your acoustical solution devised by our consultants here at Memtech Acoustical is custom tailored to meet your needs, both aesthetically, and results oriented to meet any pending safety concerns.

Expanded instruction in design concepts and products is offered to our partners through full product information disclosure, any suggested alternatives for comparison, and analysis of noise readings to ensure your design concept exceeds your expectations.

Back linking to our website is offered to our partners as a win-win concept and avenue for increasing your website optimization standings and ranking on the World Wide Web.

Networking opportunities are available for our partners through local events, trade show schedules, community involvement opportunities and continued education courses. Please visit our website for a schedule of events.